

# YANMAR

## THE ENGINE OF CHOICE AT STEBER



Alan Steber readily recalls the first Yanmar engine that he installed in one of his Steber fiberglass cruisers. It was in 1997 that he built a demo boat, a 34' flybridge sedan cruiser which he powered with twin Yanmar 6LPA-STP engines.

Over the years, an ever increasing number of Yanmar engines have been specified and installed in Steber boats. The affinity with Yanmar has grown to the extent that today 75% of the vessels powered by Steber International have Yanmars fitted.

Steber International is a family owned and operated business which began in 1946 building timber clinker hulls. A move from Brookvale in Sydney to Taree and the change to fiberglass preceded the strategic decision to concentrate on bigger non-trailerable boats.

Boats bearing the Steber decal start with the Steber 2200 Super Sedan and rounds out at the top end with the Steber 65 Luxury Motor Cruiser. There is also a solid range of commercial hulls which have found willing customers amongst various government and rescue agencies throughout Australia and internationally.

The common thread amongst this diverse range of boats is the engine bolted to the bearers.

"Yanmar is our engine of choice wherever appropriate in a Steber from 22 feet to 43 feet," said Alan Steber, MD of Steber International.

"The Yanmar brand is readily accepted by customers. Yanmar has an excellent reputation and I've lost count of the number of engines which we have installed."

While recreational and family boaters can be discerning about their boating, the real test of performance and durability comes on the open ocean under the most adverse weather conditions with commercial operators. The list of government and safety agencies who have Yanmar powered Steber boats is extensive.

High profile customers include Marine Rescue, Australian Customs, Federal Police, Fisheries, Port of Melbourne, and Department of Defence to name a handful.

The specific Yanmar models which have been installed by Steber include the 4JH, 4LH, 6LPA, 6LY, 6LY2A3, 6LY3 and 6CX. Steber is also a long term customer who has purchased and installed many Yanmar powered MASE generators and PSS Shaft Seals.

The NSW Water Police has quite a number of our boats powered with dual Yanmar 6LY2A-STP engines. The Water Police run a very strict maintenance program where as a matter of policy, they repower their Yanmar vessels when the engines log 4500 hours.

This repower regimen ensures that their Steber hulls have fresh reliable engines, fully backed by a new Yanmar warranty and wholly supported. The operations of the Water Police demands the absolute highest standards for reliability and performance. There is zero margin for error, so regular engine replacements optimizes operational costs.

Of course there can be no better endorsement of the Yanmar brand when a customer insists on replacing the existing engine with an identical make and model, the Yanmar 6LY2A-STP.

Alan Steber's strong endorsement of the Yanmar brand, is much attributed to the performance of the brand as it is to the support offered by Power Equipment.

"Early on I recall doing a delivery run on a customer's boat," Alan Steber said.

"When we got to the destination I checked the bilge and there wasn't a single spot of oil that had leaked from the brand new Yanmar engine. That impressed me greatly at the time and it has also been the case with Yanmar engines ever since."

With every boat powered by a Yanmar engine, the Power Equipment technical people attend for commissioning and sea trialing.

Again, in Alan Steber's words, it's a level of product support that sets Yanmar ahead of the competition.

"The Power Equipment technical people doesn't just check engines at random. They personally attend, hook up their diagnostic equipment and perform a thorough sea trial. They do this on every boat where we install a new Yanmar engine whether it be a new boat or a re-power."

"The technical guys are easy to work with, the process is very smooth and the documentation thorough. All up it is a very efficient and essential process."

While Steber International is a multiple award winning boat manufacturer, the company has diversified to offer a successful refurbishment division. Through the process of removing and replacing complete interiors, inevitably the engines are replaced too.

"With our re-fits we've removed just about every brand of diesel engine that exists. As a matter of course we recommend and repower with Yanmar. Yanmar is definitely our engine of choice," Alan Steber concluded.



Another fine example of a purpose built light duty commercial vessel by Stebercraft.